

Medical Director, Medical Affairs

Karius is a venture-backed life science startup focused on transforming the way infectious diseases are diagnosed. Combining Next-Generation Sequencing and proprietary data analysis, we can identify over 1,000 pathogens from a single blood sample with typical turnaround time in one business day. By unlocking the information present in microbial cell-free DNA, we're helping doctors quickly solve their most challenging cases, with a future vision of accelerating clinical trials, discovering new microbes, and reducing patient suffering worldwide.

Position Summary:

We are looking for an outstanding clinician responsible for directing Medical Affairs activities in support of the Karius cell-free microbial DNA infectious disease diagnostic test. You will provide medical and scientific leadership for our Product, Marketing, and Sales organizations. You will also provide insights into future product developments and enhancements as we apply Next Generation Sequencing technology to infectious disease diagnostics.

Reports to: Senior Director, Medical Affairs

Location: Redwood City, CA

Responsibilities Include:

- Provide clinical consultation to physicians who have ordered the Karius Test.
- Provide medical expertise to support sales and marketing activities.
- Review promotional materials to ensure accuracy of medical and scientific aspects.
- Participate in the medical publications' strategy, provide medical direction, review and approve materials for medical/scientific presentations and publications.
- Prepare and give clinical and scientific presentations for external educational programs and scientific/clinical conferences.
- Assist in the preparation and writing of white papers, manuscripts, meeting abstracts and meeting posters/talks.
- Develop and maintain collaborative relationships with key opinion leaders, through professional associations, professional meetings and conferences; apply KOL input and feedback to Medical activities.
- Develop and lead Advisory Boards with opinion leaders and HCPs.
- Maintain clinical and specialty expertise and provide input by attending business team meetings, steering committee meetings, etc.
- Develop and maintain collaborative relationships with advisors, consultants, investigators, expert guest speakers and business development partners.
- Assist in the management and coordination of Investigator Initiated Studies.

Travel:

10% to 20%

Physical Requirements:

Subject to extended periods of sitting and/or standing, vision to monitor and moderate noise levels. Work is performed in an office environment.

Position Requirements:

- Doctoral-level degree in the Life Sciences (MD or DO), required.
- Post-graduate training or prior industry experience in infectious diseases, highly preferred.
- 5 years minimum experience in a clinical setting and/or industry, preferred.
- Ability to develop, influence and maintain relationships in the infectious disease community with significant key opinion leaders.
- Excellent analytical skills and solid experience in translating medical/scientific information into medical affairs and clinical development strategies.
- Expertise in scientific and clinical data review and interpretation.
- Outstanding communication skills including public speaking, written communication, and interpersonal skills with an ability to communicate technical concepts with clarity and accuracy.
- Experience writing clinical study reports, poster presentations, and manuscripts for publication in a scientific journal preferred.
- Project leadership/management skills.

At Karius, we value a diverse and inclusive workplace and provide equal employment opportunity for all applicants and employees and are committed to honor and invest in the full diversity of people, in our hiring, recruiting and development of employees across the Company. All qualified applicants for employment are encouraged to apply and will be considered without regard to an individual's race, color, sex, gender identity and gender expression (including transgender individuals who are transitioning, have transitioned, or are perceived to be transitioning to the gender with which they identify), religion, age, national origin or ancestry, citizenship, physical or mental disability, medical condition, family care status, marital status, domestic partner status, sexual orientation, genetic information, military or veteran status, or any other basis protected by federal, state or local laws. If you are unable to submit your application due to a disability, please contact us at recruiting@kariusdx.com and we will accommodate qualified individuals with disabilities.